Proposal of the Revision of HKIA Membership Subscription for 2022

1. Preamble

The rates of HKIA membership subscription were last reviewed in 2013 (8 years ago). A revision will be justified to be implemented for 2022 for following reasons:

- A. An upward trend in the operation costs, having regard to Consumer Price Index and inflation.
- B. Enhanced membership services and increased activities

2. Proposals for Discussion

A. Membership Subscription Fee for 2022

Membership Fee	2014-2021*	2022	+%
Fellow	3,600	4,000	11%
Member	2,400	2,650	10%
Associate	2,400	2,650	10%
Non-resident Member	1,200	1,350	13%
Affiliate	1,200	1,350	13%
Retired Fellow / Member	1,000	1,100	10%
Graduate	600	660	10%
Student	100	100	
Corporate member with 1-9 HKIA members	3,600	4,200	17%
Corporate member with 10-19 HKIA members	4,800	5,600	17%
Corporate member with 20-29 HKIA members	7,200	8,300	15%
Corporate member with 30-39 HKIA members	9,600	11,100	16%
Corporate member with ≥ 40 HKIA members	12,000	13,800	15%

^{*:} In 2020, there was a fee reduction instead of an increase

In the future, membership subscription is to be periodically reviewed at an interval of 2 years to cope more closely with the realistic needs.

B. Late Payment Fee

A levy of 20% of membership fee shall apply to all Members who settle their payment of membership fees late (according to payment proof date, postmark date for mail). For example: Members paying their membership renewal fee for 2022 after 31 December 2021 will have to pay this Late Payment Fee in addition to the normal membership fee.

C. Extension of 100% Remission of Membership Fee to include Associates With effect from 1 January 2022, the current remission of HKIA membership subscription fee for senior and long serving HKIA Fellows, Members and Non-Resident Members will be extended to Associates, with details as follows:

Type of Membership	Over 65 years old & with 25-49 years Full HKIA membership	Over 65 years old & with 50 years or above Full HKIA membership
Fellow		
Member	FOW Domingion	100% Domingion
Non-resident Member	50% Remission	100% Remission
Associate		

3. Operation Cost

A. The rising rates of **CPI and inflation** of Hong Kong (for reference):

Year	CPI	Inflation
2014	97.7	4.44%
2015	100.6	3.00%
2016	103.0	2.41%
2017	104.5	1.48%
2018	107.0	2.41%
2019	110.1	2.86%
2020	110.5	0.33%

https://www.censtatd.gov.hk/en/scode270.html#section3

https://www.macrotrends.net/countries/HKG/hong-kong/inflation-rate-cpi

B. Operation Cost

The operation cost of HKIA has recorded an upward trend from 2014 till to-date. Income from membership fees cannot cover the operation cost since 2015.

With the ever-increasing cost, HKIA has taken measures to:

- Keep the basic / minimum headcounts of the Secretariat;
- Negotiate with the landlord to cap the rent for a lease of 5 years;
- Introduce / encourage communications by electronic means;
- · Reduce printing; and
- Scale down the Beijing Office.

C. Exploration of Other / Additional Income

HKIA has tried to source other fundings to compensate the increase in cost:

- One-off Employment Support Scheme (ESS)
- Subsidy from the Government (e.g., CreateHK, CEDB) for exhibition projects
- Website (Members Area) improvement (with subsidy from Technology Voucher Programme)
- Increase of Application fees for Accreditation of local architectural programmes, and CPD Supplier Series, Professional Assessment fees
- Soliciting sponsorships from individual Members

4. Members Benefits

Despite the increase in its operation cost, HKIA never stops to maintain and improve the **unique value propositions** and **benefits** to its Members.

- Enhance Members' professionalism by introducing CPD lectures, webinars: In 2020, online versions, mostly free, were introduced with increased accessibility (2014: 34 CPD / 963 attendants; 2020: 64 CPD / 8,135 attendants)
- Keep Members abreast of the new updates in the industry covering local, the mainland and overseas through different communications channels (Website, e-Weekly, Facebook, Email, Journal, Annual Report etc.)
- Offer support to Members during COVID-19: Liaise with Government/ public bodies to resolve problems on plan submission, COVID testing, vaccination; support Government to execute the scheme to subsidize architectural practices to hire fresh graduates and assistant professionals
- Expand Members' benefit coverage: discounts on offers from 20+ selected merchants

5. Members' Consideration

It is proposed to put the resolutions of "Revision of HKIA Membership Subscription", "Late Payment Fee" and "Extension of 100% Remission of Membership Fee to include Associates" to the vote of the AGM on 9 December 2021.

Pursuant to Rule 19, "the amount of entrance fees and subscriptions for different categories of membership shall be determined from time to time by Resolution of a General Meeting".